

SHIPPING & TRADE LAW FIRM OF THE YEAR IN SINGAPORE

Incisive Law LLC



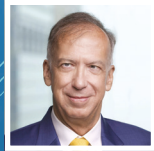
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Incisive Law LLC

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Incisive Law LLC is a boutique Singapore law practice and views itself first and foremost as a proactive business services partner to its clients. The firm represents clients in the Singapore Courts as well as in domestic and international arbitrations, and its transactional practice covers major projects in Southeast Asia and beyond. Incisive Law is reputed for its commercial acumen, precision, practicality and innovative approach – all while providing optimal value for clients through bespoke yet competitive fee structures.

The firm offers a full spectrum of legal services to individuals as well as local and multinational corporations across multiple sectors, including: shipping, trade and commodities, energy and infrastructure, financial services, technology, media and telecoms, among many others. Its core practice areas are shipping, maritime, international trade and insurance.

Since 2023, Incisive Law has been in association with the leading international legal business of DAC Beachcroft, through which it has access to a greater breadth and depth of resources and expertise.

The firm has comprehensive experience representing companies in the shipping and trade sectors on a global scale, and clients include shipowners, charterers, ship managers, operators, traders, cargo owners, shipbuilders and insurers, regardless of the type of vessel involved. It handles all aspects of shipping dispute resolution, from small-value claims to high-profile, complex multi-jurisdictional disputes, whether in court proceedings, arbitration or other ADR forums (such as those of mediation or early intervention).

The firm's transactional practice encompasses a range of non-contentious maritime matters, including matters

concerning electronic bills of lading, charterparty review and amendment, ship finance, rig and vessel construction contracts – as well as ship sale and purchase transactions, in which it acts as, inter alia, escrow agent and sellers' or buyers' representatives.

In addition, the Incisive Law team is home to lawyers who are fluent in a range of languages spoken in the Asian region, including English, Mandarin, Bahasa Indonesia, Malay and the Taiwanese (Southern Fujian) dialect.

Loh Wai Yue

Wai Yue is Joint Managing Director of Incisive Law, a Senior Accredited Specialist (Maritime & Shipping Law), Singapore Academy of Law, and is qualified to practise law in Singapore, Hong Kong as well as England and Wales. He specialises in shipping, trade, commodities and insurance law. Wai Yue has extensive experience in institutional and ad hoc international arbitrations in Singapore, London and Hong Kong, and as an advocate in the Supreme Court of Singapore. He is counsel of choice for many international commodities traders, shipowners and their insurers, and is ranked in various legal directories, where he is noted for being "brilliant in the way he deals with complexities" and a "strategist who can come up with detailed solutions".

John Seow

John is a Director in Incisive Law, its Head of Litigation, and a Senior Accredited Specialist (Maritime & Shipping Law), Singapore Academy of Law. John has a particular interest and expertise in wet shipping work, and his technical prowess as a former marine engineer is especially valued in this area. He has extensive experience in advisory and advocacy work in commercial litigation and arbitration, advising on and appearing as counsel in sale-of-goods disputes across international borders, covering a wide

range of commodities and trade finance matters. He is a Fellow of the Chartered Institute of Arbitrators, and has been appointed as arbitrator across a range of institutional as well as ad hoc arbitration cases. A veteran with almost 30 years' experience, John has been recognised by Best Lawyers 2022, 2023 and 2024 in the area of Shipping and Maritime Law.

Augustine Liew

Augustine is a Consultant with Incisive Law, its Head of Admiralty, and a Senior Accredited Specialist (Maritime & Shipping Law), Singapore Academy of Law. For the last 38 years of his legal practice, he has specialised in maritime matters. Today, Augustine's work is predominantly focused on all aspects of dry shipping and wet admiralty matters. The nature of work he is engaged in includes advisory, court action, mediation and arbitration. Augustine possesses a pragmatic approach towards litigation and case handling, as well as a decorated academic CV. He has contributed to numerous legal publications and has held academic positions as examiner/lecturer or trainer with reputable tertiary and professional institutions in the area of Maritime Law.

Bill Ricquier

Bill is Joint Managing Director of Incisive Law, and Head of the Corporate Practice. He possesses extensive Asia market experience, having practised as a lawyer in Singapore since 1994. He advises clients on a range of non-contentious maritime matters, in particular ship finance, ship sale and purchase as well as rig and vessel construction contracts. He advises on banking issues, such as secured lending, syndicated loans, guarantees and trade finance documentation – as well as regulatory issues, including insurance. He has taught law at universities in England and Singapore, and regularly lectures to various professional bodies.